

DETAILS OF FAMILIARIZATION PROGRAMMES IMPARTED TO INDEPENDENT DIRECTORS:-

- Overview of the Familiarization Programme conducted for the Independent Director of the Company on 27th June 2022 (from 10:00 am to 6:00 pm): Independent Directors visited Hyderabad Branch office of the Company and were familiarized with the branch set up, employees of the branch and business operations related to the branch. Further the Independent Directors were familiarized with the some of the Dealer outlets and offices including Dealer officials which are located at Hyderabad.
- Overview of the Familiarization Programme conducted for the Independent Director of the Company on 28th June 2022 (from 1:30 pm to 2:30 pm): Mr. Vikram Sehgal, representative of Forrester Research India Pte Limited, made a presentation to the Board on Leveraging Insights to drive customer acquisition and engagement at Kotak Prime at Hyderabad Location. Mr. Vikram is responsible for business strategy, growth, and product operations for international products in Asia Pacific and EMEA. Previously, Mr. Vikram led the analytics product team in the APAC region. Vikram and his team provided guidance to Forrester clients in the areas of customer experience, market opportunity assessment, and customer acquisition.
- Overview of the Familiarization Programme conducted for the Independent Director of the Company on 13th June 2023 (from 10:00 am to 6:00 pm): Independent Directors visited Bengaluru Branch office of the Company and were familiarized with the branch set up, employees of the branch and business operations related to the branch. Further the Independent Directors were familiarized with the some of the Dealer outlets and offices including Dealer officials which are located at Bengaluru.
- Overview of the Familiarization Programme conducted for the Independent Director of the Company on 14th June 2023 (from 9:30 am to 10:30 am): The EV Outlook/Auto Industry Insight presented by Mr. Hormazd Sorabjee, to all the Directors of the Company present on 14th June 2023 at Bengaluru. Mr. Hormazd Sorabjee is Autocar India Editor, has been covering the car industry in depth for over 30 years.
- Overview of the Familiarization Programme conducted for the Independent Directors of the Company on 17th October 2023 (from 2:00 pm to 4:00 pm): The Information Security Training presented by Mr. Akhilesh Tuteja and Mr. Kunal Pande, to the Directors of the Company. Mr. Tuteja is a Partner of KPMG in India (Clients & Markets), Global Head of Cyber Security. Mr. Pande is a Partner of KPMG in India (Digital Trust & Leader of Financial Services), Member of Global Payment Security Group.
- Overview of the Familiarization Programme conducted for the Independent Directors of the Company on 23rd May 2024 (from 5:30 pm to 6:30 pm): The Economic Outlook based on various key macro-economic parameters presented by Ms. Upasna Bhardwaj, Chief Economist of Kotak Mahindra Bank Limited, to all the Directors of the Company present in the Board meeting held on 23rd May 2024 in Mumbai.
- Overview of the Familiarization Programme conducted for the Independent Director of the Company on 27th August 2024 (from 9:45 am to 11:45 am): The Industry / Kotak Prime

Portfolio Insight presented by Mr. Rajesh Kumar, MD & CEO, Mr. Bhavesh Jain, Chief Revenue Officer and Mr. Yuvraj Kamdar, Head – Solution Consulting, representatives of Transunion CIBIL Limited, to all the Directors of the Company present in the Board meeting held on 27th August 2024 in Mumbai. Transunion CIBIL Limited is India’s leading credit information company with one of the largest collections of consumer information.

- Overview of the Familiarization Programme conducted for the Independent Director of the Company on 27th February 2025 (from 2:00 pm to 3:30 pm): The Cyber Security Training presented by Mr. Kartik Shinde and Mr. Aniket Bhosle, to the Directors of the Company. Mr. Kartik Shinde is a partner with EY (Cybersecurity, Consulting) and leads their Cyber Security Practice for Financial Services. Mr. Aniket Bhosle is a partner at EY (Cybersecurity), specializing in cybersecurity services for financial services clients.

Presentations on critical parameters, such as, business strategy, financial outlook, financial reports, risk, compliance, customer protection, CSR, human resources, retail business, dealer finance business, loan against property business, two-wheeler business were also made to the Directors periodically.

Attendance of Independent Directors (tabular form)

Names of the Non-Executive Directors	No. of programmes attended				No. of hours spent in the programmes attended			
	FY 23	FY 24	FY 25	Cumulative (since FY 23)	FY 23	FY 24	FY 25	Cumulative (since FY 23)
Chandrashekhar Sathe	1	4	2	7	1	11	3	15
Akila Urankar	3	4	3	10	9	11	4.5	24.5
Ravi Venkatraman	3	4	2	9	9	11	3	23
Prakash Apte@	-	-	2	2	-	-	3	3
Nihar Rao\$	-	-	3	3	-	-	4.5	4.5
Chandrashekhar Rajan#	NA	4	-	-	NA	11	-	11

@ appointed as an Additional Independent Director with effect from 1st January 2024

\$ appointed as an Additional Independent Director with effect from 12th March 2024

appointed as an Independent Director with effect from February 14, 2023 and resigned with effect from 1st January 2024